

**NOTICE INVITING TENDER**  
(International Competitive Bidding)  
(E-TENDERING)

**Notice No.: NEEPCO/ED (RE)/WPP/AP&G/05**

**Dated: 05.01.2015**

- 1) North Eastern Electric Power Corporation Ltd. (NEEPCO), a Government of India Enterprise, under Ministry of Power, Government of India (hereinafter referred to as "the Employer"), is a premier Power Sector Company with its Corporate Office at Shillong, Meghalaya and is responsible for Planning, Design, Construction, Operation and Maintenance of Hydroelectric Power Projects and Thermal Power Projects in the North Eastern States of India. The Corporation has recently diversified into Renewable Energy Power Projects and intends to implement "EPC Contract for 70 ( $\pm 5\%$ ) MW Capacity Wind Power Project at one location in the states of Andhra Pradesh and/or Gujarat and with its comprehensive Operation and Maintenance for 10 (ten) years" referred to as "the Project" by International Competitive Bidding
- 2) **Brief Scope of Work:** Engineering, Procurement and Construction (EPC) contract for 70 ( $\pm 5\%$ ) MW Capacity Wind Power Project at suitable site at one location in the states of Andhra Pradesh and/or Gujarat and with its comprehensive Operation and Maintenance for 10 (ten) years.

The site should have a wind power density of at least 200W/sqm.

- 3) The bidder must satisfy the following qualifying criteria / requirements in Wind Power Projects:

**(A) Technical Criteria:**

- a) The bidder should be a manufacturer of Wind Electric Generators (WEG).

Or

JV/Consortium between a Manufacturer of WEG with other Manufacturer of WEG

Or

JV/Consortium between a Manufacturer of WEG with Manufacturer of Balance of Plant Equipments

Or

JV/Consortium between a Manufacturer of WEG and an EPC Player

**(Provided that the bidder(s) fulfill the Conditions as stated at (D) on Nature of Bidders)**

The Bidder should offer Wind Electric Generator (WEG) with capacity of 2200 kW or more per WEG with Class III Category. The offered WEG Model should be listed in the latest RLMM list provided by C-WET.

- b) The bidder should have experience of having successfully completed a Wind Power Project during the last seven (07) years on Engineering, Procurement and Construction (EPC) basis, as a Contractor / subcontractor / JV partner / Consortium, having capacities as below, as on the last date of the month prior to the bid submission date:

*A Wind Power Project of at least 40 MW Capacity evacuated at single substation*

or

*Two Wind Power projects of at least 30 MW Capacity each*

or

*Three Wind Power projects of at least 25 MW Capacity each*

- c) The bidder should have successful experience of Operation & Maintenance for a Wind Power Project of at least 35 MW for 3 (three) year during the preceding seven years, as on the last date of the month prior to the bid submission date.

**(B) Financial Criteria:**

- (i) **Annual turnover** of the bidder should be at least INR 3000 Million or equivalent USD in any one of the last three preceding financial years ending 31<sup>st</sup> March i.e., FY 2014-15, FY 2013-14 & FY 2012-13.
- (ii) **Net worth:** The Net worth of the bidder should be at least 50% of Paid up Capital for the last financial year as per audited Annual accounts i.e for FY 2014-2015.

**(C) Land Arrangement (including land for Evacuation of Power):**

The land for the wind power plant offered by Bidder should be lease land or freehold land owned by the Bidder as per Local State Government norms. The Bidder should enjoy the clear title of land offered without any encumbrance at the time of submission of offer. Documentary proof to this effect must be submitted along with the offer as stated in the Bid Document.

**(D) Nature of Bidders:**

- i. The intending Bidders should be a WEG Manufacturer.
- ii. In case of a JV/Consortium, The Combination should be as follows:
- a) Manufacturer of WEG with other Manufacturer of WEG
  - b) Manufacturer of WEG with manufacturer of Balance of Plant Equipments
  - c) Manufacturer of WEG and EPC Player
  - d) any combination of above three

In case of a Foreign Company, the Foreign Company should have an Indian Arm. In case the bidder is an Indian arm (JV with an Indian Company, Subsidiary, Authorized Agent, Branch office or Affiliate) of a foreign principal, then the foreign principal shall have to fulfill each eligibility criteria.

Details of the above mentioned nature of bidders is stipulated in the Bid Document.

**(E) Power Purchase Agreement (PPA):**

The bidder, on behalf of the Employer, to arrange the Power Purchase Agreement (PPA) with the State/Central Agency and the Employer for sale of power generated from the Project for a period of 25 (Twenty Five) years.

**4) Time for Completion:**

- a) Completion Period of Engineering, Procurement and Construction (EPC) contract for 70 ( $\pm 5\%$ ) MW capacity Wind Power Project at suitable site including transfer of title of land shall be *12 (twelve) months from the date of issue of Letter of Award including Commissioning period of 10 (ten) months and successful stabilization period of 2 (two) months.*
- b) Duration of Comprehensive Operation & Maintenance shall be *10 (ten) years from the date of completion of stabilization period.*
- 5) A non-refundable fee of INR 10,000/- (Indian Rupees Ten thousand Only) or equivalent USD in the form of demand draft from a Nationalized / Scheduled bank in favour of NEEPCO Ltd., payable at Shillong is to be submitted in physical form on or before the deadline for submission of bid towards the cost of Bid Document.
- 6) The bid Security of INR 40 Million or equivalent USD in the form of Bank Guarantee must accompany the bid and the bid not accompanied by the requisite bid security shall be rejected as non-responsive.
- 7) Complete Bid Document can be downloaded from the portal <https://neepco.abcpocure.com> from 08.01.2016 (of 17:00 Hrs) to 05.02.2016 (upto 17:00 Hrs).

**8) Pre-bid Meeting**

- a) A Pre-bid meeting open to all the prospective bidders will tentatively be held on 28.01.2016 in NEEPCO's Corporate Office, Brookland Compound, Lower New Colony, Shillong wherein the bidders shall be given an opportunity to obtain clarifications, if any, regarding the work and bid conditions. Confirmation on the pre-bid meeting shall be notified in the portal.
- b) For any clarification related to Terms and Conditions of Bid Document, prospective bidders are requested to forward mail stating clearly their queries at least 5 (five) days before the pre-bid meeting to the following email ID, so that the same can be replied during the meeting.

Email ID: [neepcorenewable@gmail.com](mailto:neepcorenewable@gmail.com).

- 9) Bids shall be received only online through the portal <https://neepco.abcpocure.com>. The last date and time for receipt of bid will be **08.02.2016 (upto 13:00 Hrs)**.
- 10) The hard copies of only the specified documents of the bid are to be delivered in sealed envelopes to the office of:

The Executive Director (Renewable Energy)  
NEEPCO Ltd.  
Brookland Compound,  
Lower New Colony,  
Shillong – 793 003,  
Meghalaya, India  
Tele fax No: +91 (364) 2222934  
Email: [neepcorenewables@gmail.com](mailto:neepcorenewables@gmail.com)

before closure of online submission. The envelope(s) containing documents must be clearly marked “**EPC Contract for 70 ( $\pm$  5%) MW Capacity Wind Power Project at one location in the states of Andhra Pradesh and/or Gujarat and with its comprehensive O&M for 10 (ten) years**”.

In case the office happens to be closed on the date specified for receipt of the hard copies of the bid document, the same will be received on the next working day at the same time and venue. Similarly, the date and time for online submission of the bids shall also be extended up to the specified time on next working day. The name, mailing address and tele-fax number of the Bidder should be clearly indicated on the envelope.

- 11) The online bids whose requisite hard copies are not received by the due date and time will be considered as late submissions and rejected.
- 12) The Techno-commercial Bid shall be opened online on 08.02.2016 (15:00 Hrs) at the address stated under Para 10 above.
- 13) The currency for the bid shall be Indian Rupee (INR) only.
- 14) Bids shall be valid for a period of **180** days after the deadline for bid submission. If any bidder withdraws his bid before the said period or makes any modification in his bid, the bid security shall stand forfeited.
- 15) Bids shall be furnished on firm price basis.
- 16) Bids shall be submitted under **Single Stage two Envelope process through e-tendering** as per the procedure as detailed below:
  - i) **Techno-commercial Bid**  
The **Envelope - I** i.e **Techno-commercial Bid** shall be opened first. No bid shall be rejected at the bid opening for Techno-commercial evaluation except for late bids pursuant to Para 11 above.
  - ii) **Price Bid**  
The **Envelope - II** i.e **Price bid** of only those bidders, who are found to be techno-commercially responsive for the subject works shall be opened thereafter. The date of opening of the Price Bids shall be notified separately to all the bidders whose bids are found techno-commercially responsive.

The Techno-commercial Bid and the Price Bid shall be opened online in presence of bidders representatives who wish to be present at the designated time and at the location stipulated in Para 10 above. The bidder's representatives who are present shall sign a register evidencing their attendance.

Also Bidders may view the tender opening results of Techno-commercial and Price Bid in <http://neepco.abcpocure.com> by marking their presence.

## 17) Participation in Bids

### 17.1 Portal Registration:

The bidders intending to participate in the e-tendering and to download the detailed bid document have to register themselves in the portal <https://neepco.abcpocure.com>.

### 17.2 The procedures for registration in the e-tendering portal are as under:

**Step-1:** Visit the e-tendering portal <https://neepco.abcpocure.com>

**Step-2:** Click on new vendor registration and submit the online Form for company/vendor details required. If a vendor is already registered in the e-tendering portal (<https://neepco.abcpocure.com>) of NEEPCO, then no further registration is required and the vendor may directly log-in the e-tendering portal.

**Step-3:** To make the payment for vendor registration in the e-tendering portal in the account mentioned below (at clause no.17.4). The fees for Vendor Registration in the portal is Rs.3000.00 (Rupees three thousand) only per year (Non refundable). If a vendor is already registered in the portal and registration is valid, no further payment for registration is required. However, vendor going to participate in the relevant e-tender is to ensure that his registration in the e-tendering system is valid till the completion of the entire bidding process of the relevant NIB.

**Step-4:** After payment of vendor registration fee, the scanned copy of payment receipt should be sent along with the bidder's details at email id: [neepcorenewables@gmail.com](mailto:neepcorenewables@gmail.com) to advice the service provider for approval of the Vendor. Vendors may contact Phone No. (0364) 2221467, to get confirmation regarding receipt of vendor registration fee.

**Step-5:** After successful payment, the vendor has to map the digital certificate (Class-II or Class-III Signing & Encryption Certificate) with his login-id as per the name of the registered company for approval process. For registration & Digital Certificate, the vendor may contact the Service Provider at:

Mr. Himalaya Vaishnav

Phone No. +91 7940016866/38/21/18

Mobile No. 09099090830

Email: [info@abcprocure.com](mailto:info@abcprocure.com)

**Step-6:** On approval of the vendor in the system, e-mail will be sent by the Service Provider to the Company / vendor regarding their vendor profile activation. The registration is valid for one year once vendor profile is activated.

**17.3 Vendor registration fee:**

The fee for Vendor Registration in the portal is Rs. 3000.00 (Rupees Three Thousand) only per year (Non refundable).

**17.4 Procedure for payment of registration fee and bid fee**

Bidders shall make payment of vendor registration fee of Rs. 3000.00 (non refundable) and bid fee of INR 10,000/- (Indian Rupees Ten thousand Only) (non refundable) at the following Account:

Name of account : E Procurement Account, NEEPCO Ltd.,  
Account No : 913020005982636  
IFS Code : UTIB0000270

During payment of bid fee in the above account, Bidders shall clearly indicate the NIB No. against which the bid fee is paid.

17.5 For any clarification related to terms and conditions of Bid document, bidders are requested to forward mail clearly stating their queries to the tendering authority at e-mail id: [neepcorenewables@gmail.com](mailto:neepcorenewables@gmail.com). Bidder may contact the Phone No. 0364-22221467 in regard to this NIB at.

17.6 For any clarification related to procedure for bid submission, online furnishing of clarification in e-procurement portal etc, bidders may contact:

**e-Procurement Technologies Ltd**

A - 201-208, Wall Street - II / Opp.OrientClub  
Nr.GujaratCollege / Ellisbridge  
Ahmedabad - 380015.  
Gujarat, India  
**Tel :** +91-79-40016802 - 77  
**Cell:**+91-9374519754 | 9377988119

17.7 All the bidders are requested to get themselves registered well in advance and no extra time will be considered for submission of bids for the delay in on-line Vendor Registration, if any.

18) All the Bidders shall enter into an Integrity Pact with the Employer at the time of submission of Bids executed on Non-Judicial Stamp Paper of appropriate value. For this Bid, the Employer has appointed *Shri. S. Manoharan (IAS, Retd)* who shall act as an

independent External Monitor (IEM) for overseeing the compliance of obligations by the parties under the Integrity Pact.

- 19) Any corrigendum, subsequent amendments and / or extension of date, if any, for submission of bids shall be posted only on the portal <https://neepco.abcpurchase.com>. Bidders are advised to visit the portal regularly before the deadline for submission of bids.
- 20) Submission of bids shall not automatically construe qualification for evaluation. The Employer reserves the right to reject any or all bids or to annul the bidding process and reject all the bids, at any time prior to the award of Contract, without thereby incurring any liability to the affected bidder or bidders, nor does it have any obligation to inform the bidders of the ground for such action.

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For & on behalf of NEEPCO Ltd.  
General Manager (Renewable Energy)  
O/o The Executive Director (RE)  
NEEPCO Ltd.,  
Brookland Compound,  
Lower New colony,  
Shillong – 793 003,  
Meghalaya, India  
Phone No: +91 (364) 2221467  
Email: [neepcorenewables@gmail.com](mailto:neepcorenewables@gmail.com)

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