

**NEEPCO MoU FY 2022-23**

S. No.	Name of the Parameter	Unit	Weightage	Target
1	Revenue from Operations	Rs. in Cr.	10	4204
2	Power Generation	MU	24	8265
3	CAPEX	Rs. in Cr.	10	900.81
4	EBITDA as a percentage of Revenue	%	10	52.81
5	Return on Capital Employed	%	15	7.32
6	Asset Turnover Ratio	%	5	25.47
7	Acceptance/Rejection of invoices of Goods & Services through TReDS Portal	%	5	100
8	Procurement from GeM as % of total procurement	%	3	25
9	Trade Receivables as no. of days of Revenue from Operations	No. of Days	3	45
10	Increase in Earnings per Share over previous year	%	15	10
<b>Total</b>			<b>100</b>	

**Notes:**

- CAPEX targets of CPSEs – As per Budget Document of Union Govt. (Statement 26).
- Proportionate marks for achievement of 50% to 100% Targets except for the parameter on EPS.
- No marks for achievement below 50.00% of Targets.

**APPROVED**





Compliance Parameter of NEEPCO for FY 2022-23			
S. No	Parameter	Marks	Source/ Verification
1	DPE guidelines issued from time to time on CSR expenditure by CPSEs	-1	Certification by CEO/CMD
2	Compliance of provisions in the Companies Act, 2013 (or SEBI (LODR) regulations in case of listed entities) on Corporate Governance such as: (i) Composition of Board of Directors (ii) Board Committees (Audit Committee etc.) (iii) Holding Board Meetings (iv) Related Party Transaction (v) Disclosures and Transparency	-3	Administrative Ministry on the basis of CAG/Statutory/Secretarial Auditor Report(s)/Certification by CEO/CMD
3	*Target as given by NITI Aayog on Assets Monetization Milestones	-1	Administrative Ministry on the basis of confirmation from NITI Aayog/Certification by CEO/CMD
4	(i) Procurement of goods and services through MSEs as % of Total procurement of goods and services – 25%	-1	On the basis of Sambandh portal
5	(ii) Procurement of goods and services through SC/ST MSEs as % of Total procurement of goods and services – 4%	-1	On the basis of Sambandh portal
6	(iii) Procurement of goods and services through women MSEs as % of Total procurement of goods and services – 3%	-1	On the basis of Sambandh portal
7	Steps and initiative taken for Health & Safety Improvement of Human Resources in CPSEs (Conducting Employee Health Profile Survey" through structured questionnaire of employees by 31.03.2023: 755 Nos Employees)	-1	Evaluation report as Certified by CEO/CMD
	<b>Total Marks deducted for Non-Compliance</b>	<b>-9</b>	

\* To the extent applicable to CPSE

**APPROVED**



**CMD, NEEPCO**  
**Date:**



**CMD, NTPC**  
**Date:**