

NEEPCO MoU Target 2023-24

| S. No. | Name of the Parameter | Unit | Weightage | Target |
|--------|---|-------------|------------|---------|
| 1 | Revenue from Operations | Rs. in Cr. | 9 | 4638 |
| 2 | Power Generation | MU | 24 | 9000 |
| 3 | CAPEX | Rs. in Cr. | 5 | 2018.59 |
| 4 | EBITDA as a percentage of Revenue | % | 10 | 52.81 |
| 5 | Return on Capital Employed | % | 15 | 10.08 |
| 6 | Asset Turnover Ratio | % | 5 | 28.23 |
| 7 | Acceptance/Rejection of invoices of Goods & Services through TReDS Portal within specified time | % | 5 | 100 |
| 8 | Procurement from GeM as per approved procurement plan | % | 2 | 100 |
| 9 | CAPEX: 80% of total CAPEX till Q3 of FY24 | Rs. in Cr. | 5 | 1614.87 |
| 10 | Trade Receivables as no. of days of Revenue from Operations | No. of Days | 3 | 45 |
| 11 | Expenditure on R&D / Innovation Initiatives as % of PBT | % | 2 | 2 |
| 12 | Earnings per Share | Rs. | 15 | 1.49 |
| | Total | | 100 | |
| | Notes: <ul style="list-style-type: none"> CAPEX targets of CPSEs – As per Budget Document of Union Govt. (Statement 26). Target for Expenditure on R&D/ Innovations Initiatives is based on PBT of FY 2023-24 and achievement to be confirmed based on audited annual report of CPSE. Proportionate marks for achievement of 50% to 100% Targets except for the parameter of EPS. No marks for achievement below 50.00% of Targets except for the parameter of EPS. For setting of EPS target, adjusted PAT has been considered which excludes the impact of Tariff orders, Surcharge, Rebate, Debtor discounting, Interest payable to or recoverable from customers. Evaluation of same shall be done on similar line. | | | |

APPROVED

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एच. के. दास/H. K. DASH
 कार्यकारी निदेशक (नैगम आयोजना)
 Executive Director (Corporate Planning)
 एन टी पी सी लिमिटेड / NTPC LIMITED
 स्कोप कॉम्प्लेक्स, लोधी रोड, नई दिल्ली-110003
 SCOPE Complex, Lodhi Road, New Delhi-110003

| Compliance Parameter of NEEPCO for 2023-24 | | | |
|--|--|------------|--|
| S. No | Parameter | Marks | Source/ Verification |
| 1 | DPE guidelines issued from time to time on CSR expenditure by CPSEs | -1 | Certification by CMD/CEO |
| 2 | Compliance of provisions in the Companies Act, 2013 (or SEBI (LODR) regulations in case of listed entities) on Corporate Governance such as: (i) Composition of Board of Directors (ii) Board Committees (Audit Committee etc.) (iii) Holding Board Meetings (iv) Related Party Transaction (v) Disclosures and Transparency | -3 | Administrative Ministry on the basis of CAG/Statutory/Secretarial Auditor Report(s)/Certification by CMD/CEO |
| 3 | *Target as given by NITI Aayog on Assets Monetization Milestones | -1 | Administrative Ministry on the basis of confirmation from NITI Aayog/Certification by CMD/CEO |
| 4 | Procurement of goods and services through MSEs as % of Total procurement of goods and services – 25% | -1 | On the basis of Sambandh portal |
| 5 | Procurement of goods and services through SC/ST MSEs as % of Total procurement of goods and services – 4% | -1 | On the basis of Sambandh portal |
| 6 | Procurement of goods and services through women MSEs as % of Total procurement of goods and services – 3% | -1 | On the basis of Sambandh portal |
| 7 | Steps and initiative taken for Health & Safety improvement of Human Resources in CPSEs (Safety Related training programs to be conducted in Power Stations / Offices during FY 2023-24: 22 (Twenty-two) nos) | -1 | Evaluation report as Certified by CMD/CEO |
| 8 | Compliance with provisions relating to TReDS as outlined in DPE OM No. DPE-7(4)/2007 – Fin dated 04-05-2020 | -1 | Certification by CMD/CEO |
| | Total Marks deducted for Non-Compliance | -10 | |

*To the extent applicable to CPSE.

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R. J. Sharma

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