


NEEPCO - MoU 2021-22				
S.No.	Name of Parameter	Unit	Weightage	Target
1	Revenue from Operations	₹ Crore	5	3209
2	Asset Turnover Ratio	%	5	20.32
3	EBITDA as a percentage of Revenue	%	10	55.64
4	Return on Net Worth	%	10	8.2
5	Return on Capital Employed	%	5	8.2
6	Increase in Earning Per Share over previous year	%	15	10
7	Power Generation	Million Units	20	8100
8	Trade Receivables as number of days of Revenue from Operations	Number of Days	5	45
9	CAPEX	₹ Crore	15	810
10	CAPEX achievement till end of 3rd quarter	₹ Crore	5	729
11	Strategic Projects/ schemes of national importance • Energy Audit of TrHEP (Target- 15-Jan-22) • Submission of PFR of Wah Umiyam-Stage I & II to Govt of Meghalaya (Target- 30-Nov-21) • Finalization of R&M with LE proposal for AGTCC (Target- 15-Jan-22) • Design of an automatic communication system through cloud computing using sensor based automated input for efficient operation of Ranganadi HEP Completion of Bathymetric Modelling (Target- 30-Nov-21) • Preparation of report on condition assessment of Khandong & Umrang Dam, Kopili H.E. Plant, Assam, with reservoirs of acidic water (Target- 30-Sep-21)	Nos. of Activities	5	5
		Total	100	

Notes:

- Proportionate marks for achievement of 50% to 100% Targets - Applicable to all except for parameter on CAPEX achievement by 3rd Quarter.
- In working out achievements for FY 2021-22, quantified qualifications of CAG/ Statutory Auditors to be adjusted in case of overstatement of Revenue/ Profit/ Surplus or understatement of Loss/ Deficit.
- No marks for achievement below 50.00% of Targets – “Applicable to all except for parameter “Increase in Earning Per Share over previous year”


17/3/2022



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Compliance parameters for 2021-22			
S.No.	Parameter	Marks	Source/ Verification
1	25% of Total Procurement From GeM portal: (Procurement of goods and services through GeM portal during the year as per GeM)/(Total procurement of goods and services during the previous year as per Sambandh portal)*100	-3	On the basis of GeM portal and Sambandh portal
2	DPE guidelines on select matters i) Pay Revision guidelines and review of profitability of CPSEs for pay revision ii) Expenditure Management Economy Measures and Rationalisation of Expenditure iii) Guidelines on Accessible India Campaign (Sugamya Bharat Abhiyan) iv) Guidelines on implementation of the Apprenticeship Act, 1961 v) Guidelines issued from time to time on CSR expenditure by CPSEs.	-2	On the basis of CAG Reports etc./ Certification from CEO
3	Compliance of provisions in the Companies Act, 2013 (or SEBI (LODR) regulations in case of listed entities) on Corporate Governance such as: (i) Composition of Board of Directors (ii) Board Committees (Audit Committee etc.) (iii) Holding Board Meetings (iv) Related Party Transaction (v) Disclosures and Transparency	-3	On the basis of CAG/ Statutory/ Secretarial Auditor Report(s)/ Certification from CEO
4	* Target as given by DIPAM/ NITI Aayog: i. Dividend Payout ii. Assets Monetization Milestones iii. Specific disinvestment Milestones	-2	On the basis of confirmation from DIPAM/ NITI Aayog
5	Procurement and timely payment to Micro Small and Medium Enterprises (25% of Procurement of goods or services through MSEs (including 4% from SC/ST MSEs and 3% from Women MSEs) during the year as per Samband Portal)/ (Total procurement of goods and services during the year as per Samband Portal)	-2	On the basis of Sambandh portal

* To the extent applicable to the CPSE

CMD, NEEPCO

Date -



17/03/2022



CMD, NTPC Ltd.

Date -

17/03/22

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