

ANNEXURE-I

Clarifications No. 04 Dated 04.05.2018 to Bid Queries

NIB No. 273 Dated 09.03.2018

Name of work: Supply and Installation of Early Warning Systems for Pare Hydro Electric Project (110 MW), Doimukh, Arunachal Pradesh, India.

Sl. No.	Stipulation of Detailed Bid Documents	Bid Queries raised by the Bidders	Clarification by NEEPCO
1.	Part-I Detailed NIB: Clause 5 Scope of Work The scope of the works includes design, manufacturing, supply, packing & forwarding, transportation, transit insurance, delivery at site, installation, testing and commissioning of sophisticated centrally controlled electronic siren system i.e. Advance warning cum alert system along with Comprehensive Warrantee and Maintenance Services for 2 (two) years from the date of installation for Pare Hydro Electric Project, NEEPCO Ltd., Doimukh, Arunachal Pradesh, India.	Does the NEEPCO authorities explored the early warning systems within India and abroad with more advance features before finalizing the specifications as mentioned in this tender? If yes, why the earthquake early warning system having all other features of this tender requirement was ignored despite Arunachal falls under highly Seismic Zone V and prone to severe earthquakes despite fully aware of the existence of such system in India and being adopted by various state Governments and Govt. of India now.	NEEPCO may explore feasibility for procurement of an earthquake early warning system at a later stage. The early warning system proposed to be procured in the bid is for warning population in downstream areas of the dam about release of water from the dam.
2.	Part-I Detailed NIB: Clause 5 Scope of Work Same as stated above.	Did the authorities study financial implication on the project, if earthquake early warning is added as another feature? NEEPCO may get such an advanced early warning system in the same flexible prices and may be a solution for its all requirements. Such system can save public money by minimizing the loss of lives and infrastructure.	At this stage, the early warning system is for warning downstream population before release of water from the dam.
3.	Part-I Detailed NIB: Clause 6.1(vi) OEM/Authorized distributor should have successfully implemented Alert Tower Electronic Siren system for at least 5(five) projects worldwide of magnitude with minimum 10 (ten) sirens towers each project (Customer satisfaction reports to be attached). Clause 6.1(vii)	Why number wise criteria fixed for prequalification, where NEEPCO has different criteria for other tenders of same nature or otherwise. Why such difference specifically for this tender? This is a very strange and not as per the guidelines of tendering process.	The number wise criteria included in the bid is to ensure that only experienced bidders participate the bid. This is essential to ensure that the procured and installed early warning system functions without fail.

04/05/2018

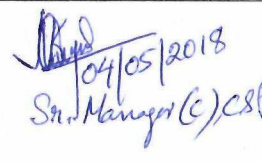
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	OEM/Authorized distributor should have implemented electronic EWS in at least 2(two) Dams worldwide with magnitude of not less than 5 (five) sirens in each dam (List of dams and customer satisfaction reports to be attached).		
4.	Part-I Detailed NIB: Clause 6.1(i) The bidder should be authorized by OEM/Authorized Distributor for India, to participate in this bid.	If a vendor is authorized by an OEM as its distributor/ representative/ business partner in a particular region, then why he needs authorization from an OEM for this particular tender ? Why such restrictions.	It is not difficult for any genuine bidder to obtain authorization from OEM or OEM authorized distributor. The provision in the bid is not restricting any bidder from participating in the bid.
5.	Part-I Detailed NIB: Clause 6.2(i) Minimum Average Annual Turn Over of the bidder, in the best 3(three) Financial Year out of the last 5(Five) financial year, ending last day of the previous financial year should not be less than INR 5,58,00,000.00 (Indian Rupees five crore fifty eight lakh only) or equivalent US Dollars/ Japanese Yen/ Pound/ Euro. Other income shall not be considered for arriving at the minimum average turnover.	The Central Vigilance Commission and Indian Government have issued guidelines for minimum turn over criteria of 30% to the estimated cost of the tender. Than why the NEEPCO authorities ignored such guidelines?	The Minimum Annual Turnover stipulated in the bid is as per the norms followed by the Corporation.
6.	-----	Earnest money deposit and performance guarantee are always a part of the tendering process and a bidder is to loose its money if deviate from the awarded tender conditions. Than why specific financial criteria in the tender (availability of funds etc.).	Required financial capability of bidder as specified in the bid is to ensure that financially sound bidders participate in the bid. Again, the financial capability requirements as specified in the bid is as per the norms followed by the Corporation.

Sr. Manager (C) CSR