

**ANNEXURE-I**

Clarifications No. 03 Dated 03.05.2018 to Bid Queries

NIB No. 273 Dated 09.03.2018

Name of work: Supply and Installation of Early Warning Systems for Pare Hydro Electric Project (110 MW), Doimukh, Arunachal Pradesh, India.

| Sl. No. | Stipulation of Detailed Bid Documents                                                                                                                                                                                     | Bid Queries raised by the Bidders                                                                                                                                                                                                                                                                                                                    | Clarification by NEEPCO                                                                                                                                                                                                                                                              |
|---------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1.      | <b>Part-I Detailed NIB:</b><br><b>Clause 6.1(i).</b><br>The bidder should be authorized by global OEM/Authorized Distributor for India, to participate in this bid.                                                       | The authorization is required after the bidder become L1, the tender is restricted this way, kindly find enclosed CPWD circular, also the authorization should be from OEM directly. The clause of authorization from OEM authorized distributor in India is mentioned so that one distributor can arrange three or more bids and tender is managed. | Obtaining Authorization from OEM or OEM authorized distributor, is not a problem for any genuine bidder. Thus, the provision in the bid document is not restricting genuine bidders to participate in the bid. NEEPCO expects to receive more number of bids from different bidders. |
| 2.      | <b>Part-I Detailed NIB:</b><br><b>Clause 6.1(ii).</b><br>The bidder must attached Authorization certificate as per the Manufacturer's Authorization Form issued by OEM/ authorized distributor for India for this Tender. | The authorization only for this tender is again further restricted so that the bidder who have authorization from other tenders cannot bid in this.                                                                                                                                                                                                  | The provision in the bid can be met by any genuine bidder. The provision is not restricting any bidder to participate in the bid.                                                                                                                                                    |
| 3.      | <b>Part-I Detailed NIB:</b><br><b>Clause 6.1(iii).</b><br>The bidder should have letter of technical support commitment from OEM/Authorized distributor for India.                                                        | This also is again part of OEM, which will be given to either distributor or their known people?                                                                                                                                                                                                                                                     | The provision in the bid can be met by any genuine bidder. The provision is not restricting any bidder in the bid.                                                                                                                                                                   |
| 4.      | <b>Part-I Detailed NIB:</b><br><b>Clause 6.1(iv).</b><br>The bidder must offer core solution comprising of Electronic Sirens and Dispatcher/ control center software from same OEM.                                       | The electronics is based on compatibility and protocol, why you require all from one bidder, any reputed brand with technical compatibility can offer solution. This again is promoting one brand and bidder.                                                                                                                                        | There is no effort to promote any brand. Any genuine bidder with any brand will be able to meet this condition.                                                                                                                                                                      |
| 5.      | <b>Part-I Detailed NIB:</b><br><b>Clause 6.1(v).</b><br>The bidder shall furnish along with Bid, details of the complete Company Profile of each JV partner.                                                              | What should be NEEPCO concern with profile of JV member?                                                                                                                                                                                                                                                                                             | Submission of profile of JV member is a normal practice.                                                                                                                                                                                                                             |

  
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| Sl. No. | Stipulation of Detailed Bid Documents                                                                                                                                                                                                                                                                                                                                                                                                                               | Bid Queries raised by the Bidders                                                                                                                                                                              | Clarification by NEEPCO                                                                                                                                                                                                                                                                                                                      |
|---------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 6.      | <b>Part-I Detailed NIB:</b><br><b>Clause 6.1(vi).</b><br>OEM/Authorized distributor should have successfully implemented Alert Tower Electronic Siren system for at least 5(five) projects worldwide of magnitude with minimum 10 (ten) sirens towers each project (Customer satisfaction reports to be attached).                                                                                                                                                  | Why such a quantity if a bidder can install one or two they can install 10 also and why 5 projects, there seems to be no logic. It is just NEEPCO is obeying instructions from distributor of foreign company? | The minimum five number of projects (Dam or any other project) as required will ensure that the bidders participating in the bid are experienced and equipment supplied by any bidder will function as required in the project.                                                                                                              |
| 7.      | <b>Part-I Detailed NIB:</b><br><b>Clause 6.1(vii)</b><br>OEM/Authorized distributor should have implemented electronic EWS in at least 2(two) Dams worldwide with magnitude of not less than 5 (five) sirens in each dam (List of dams and customer satisfaction reports to be attached).                                                                                                                                                                           | Again the above point already explained.                                                                                                                                                                       | Provision of experience in supply and installation in two dam projects is kept to ensure that bidders participating in the bid are genuinely experienced in supplying and installing electronic EWS equipment in dam projects. NEEPCO wants that the equipment supplied and installed are genuine and function successfully for a long time. |
| 8.      | <b>Part-I Detailed NIB:</b><br><b>Clause 6.2.</b><br>Minimum Average Annual Turn Over of the bidder, in the best 3(three) Financial Year out of the last 5(Five) financial year, ending last day of the previous financial year should not be less than INR 5,58,00,000.00 (Indian Rupees five crore fifty eight lakh only) or equivalent US Dollars/ Japanese Yen/ Pound/ Euro. Other income shall not be considered for arriving at the minimum average turnover. | The CVC and Government specifies that the turn over should be minimum 30% of estimated cost, because there should be more participation in tender. Similarly, other finance conditions will change.            | The minimum average annual turnover as required is normal in comparison to project cost.                                                                                                                                                                                                                                                     |

ARM

03/05/2018  
Sr. Manager (C) CSR