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# नॉर्थ ईस्टर्न इलेक्ट्रिक पावर कॉर्पोरेशन लिमिटेड

( भारत सरकार का उद्यम )

## NORTH EASTERN ELECTRIC POWER CORPORATION LIMITED

(A Government of India Enterprise)

Website: www.neepco.gov.in, E-mail: contract\_neepco@yahoo.com

CONTRACTS & PROCUREMENT

BROOKLAND COMPOUND :: LOWER NEW COLONY,

SHILLONG-793 003, MEGHALAYA

CIN:U40101ML1976GOI001658

Ph. 91-364-222 4582 :: Fax. 91-364-222 2578

### DETAIL NOTICE INVITING BID

**N.I.B. No.126 Dated: 03.03.2015**

The North Eastern Electric Power Corporation Limited (NEEPCO), a Miniratna Schedule-A Public Sector Enterprise under the Ministry of Power, Government of India invites tenders through online bidding system for Design, Supply, Installation and Commissioning of Hardware and ERP Software along with Implementation of Enterprise Resource Planning, Data Centre Preparation & Disaster Recovery Site Facilities in NEEPCO.

Particulars	Value of Earnest Money(EMD)	Bid validity	Cost of Bid Document(Bid Fee)
Design, Supply, Installation and Commissioning of Hardware and ERP Software along with Implementation of Enterprise Resource Planning, Data Centre Preparation & Disaster Recovery Site Facilities in NEEPCO.	INR 1.25 Crores (Rupees One crore twenty five lakhs)	180 (one hundred and eighty ) days	INR 10,000.00(Rupees ten thousand ) only

#### 1.0 QUALIFYING REQUIREMENTS:

The bidder shall be an Original Equipment Manufacturer (OEM) or Authorized System Integrator of the OEM.

#### 1.1 The bidder should have successfully implemented 3(three) ERP projects in total as under:

- At least one (1) ERP Project in a Power Utility Company in India with in a period of last 7(seven) years ending last day of the month previous to the one in which the NIB is floated. Such an implementation should have more than 250 (two hundred fifty) user licenses.

And

- At least two ERP Projects in Government Department (PSU / Central / State) in India with in a period of last 7(seven) years ending last day of the month previous to the one in which the NIB is floated.



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Details, like value of works executed, name of client/employer, client certificate, proof of satisfactory completion of the above work shall be furnished.

**1.2** The bidder must have experience of successfully completed “system integration project consisting of hardware and ERP Solution” during last 7 (seven) years ending last day of month previous to the one in which the NIB is floated and should be either of the following:

a) Three(3) “system integration projects consisting of hardware and ERP Solution” of value not less than Rs.25.00 Crore ( Rupees twenty five crore only)

Or

b) Two(2) “system integration projects consisting of hardware and ERP Solution” of value not less than Rs.31.00 Crore ( Rupees thirty one crore only)

Or

c) One(1) “system integration projects consisting of hardware and ERP Solution” of value not less than Rs.50.00 Crore (Rupees fifty crore only).

Details, like value of works executed, name of client/employer, client certificate, proof of satisfactory completion of the above work shall be furnished.

**1.3** The bidder must be incorporated in India under the Companies Act’1956 at least for 10 years. The Certificate of Incorporation must be submitted along with the Techno-Commercial bid.

**1.4** The bidder must have at least twenty (20) full-time certified ERP Consultants and at least one hundred (100) ERP Professionals in India. The bidder should have more than two hundred (200) employees on its payroll. Self-declaration by the Bidder from the head of the Bidder’s organization shall be furnished.

**1.5** The bidder must have CMMI Level 5 or above and ISO 9001 Certifications. Copies of relevant valid CMMI Level 5 & ISO 9001 certification shall be furnished along with the Techno-Commercial bid.

**1.6** The OEM of the ERP product quoted by the bidder should meet the requirements stipulated below.

(i) The ERP OEM should be registered in India and have minimum ten (10) years of presence in India and should have its own offices in India for service, development and support. Certificate of Incorporation in India must be submitted along with the Techno-Commercial bid.



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- (ii) The ERP OEM should have global presence and shall meet the minimum financial criteria specified for the Bidder under financial criteria clause No.1.7. Self-certification from OEM and audited report/annual report of ERP OEM shall be furnished along with techno-commercial bid.
- (iii) The ERP OEM should have number of employees in India not less than five thousand (5000). Self-Certificate from the ERP OEM shall be submitted by the Bidder.
- (iv) The ERP OEM should have at least three (3) Certified ERP Bidders in India with each of the partners having more than One thousand (1000) employees in India. Self-Certificate from the ERP OEM shall be submitted by the Bidder.
- (v) The ERP OEM should have at least three (3) implementations in progress of the ERP Product in India in Central/State /PSUs /Power Utilities (Generation / Transmission/ Distribution /Trading) with multiple locations. Self-Certificate from the ERP OEM shall be submitted by the Bidder.
- (vi) The ERP OEM should have at least two hundred and fifty (250) Customers globally. Self-Certificate from the ERP OEM shall be submitted by the Bidder.

### 1.7 Financial

#### (a) Annual Turnover:

The annual turnover of the bidder from IT Software & Services shall be **INR 300 Crores** (Rupees Three hundred crores) or more in each of the last 3 (three) financial years and the bidder shall be profit making for all the last three financial years.

#### (b) Net Worth:

The Net Worth of the bidder as on last day of the preceding financial year shall not be less than 50% of the Paid up Share Capital.

The Net Worth shall be calculated based on Subscribed and Paid-up Capital + Free Reserves + Unallocated balance surplus amount of Profit & Loss Account if not reduced from Reserves.

Complete Audited Annual Reports along with Audited Balance Sheets, Profit and Loss Account & detailed Schedule and other financial statements for the preceding 3(three) financial years, ending 31st March of the previous Financial Year, along with Letter of adequacy and commitment from their Bankers/Financial Institutions of International repute should be furnished along with their bids for evaluating the above financial criteria. In case



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where the audited results of the preceding financial years are not available, certified financial statements from a practicing Chartered Accountant will be also be considered acceptable.

### (c) **Liquid Assets:**

The bidder should have liquid assets or / and evidence to availability of unutilized credit facilities of not less than **Rs.6.50** Crores (Rupees Six point five zero crores only).

The certificate of the Banker regarding the availability of unutilized credit facility should not be dated earlier than 30 (thirty) days prior to the date of opening the bid.

**1.8** In case the Bidder is an Authorized System Integrator of the OEM, the Bidder shall furnish the notarized Authorization Certificate(s) from OEM(s) addressed to NEEPCO mentioning the tender enquiry number along with the products and also confirming the OEM's support for the project. List of items for which such Certificates are furnished shall be indicated in Data Sheet-8, Section-VI of the bid document. The OEM shall meet all the qualifying requirements as per Cl. No. 1.6.

### **1.9 Consortium / Joint Venture Bidders:**

**1.9.1** Individual Company/Firm can form Joint-Venture/Consortium with other partners and the bid is opened to such Consortium / Joint Venture.

**1.9.2** The consortium may be in between the ERP OEM and System Integrator / Implementation Partner or in between the System Integrator and other implementation partners.

**1.9.3** The ERP OEM may choose to bid alone (taking the role ERP product supplier as well as implementation partner) or may form a consortium with System Integrator / Implementation Partner. In case of consortium bidding, the System Integrator / Implementation Partner shall be the lead partner for bidding and execution and shall satisfy all the Qualifying criteria (Technical & Financial) as stipulated under clause no.1.1 to 1.5 & 1.7 and other qualifications necessary for submission of bid individually.

**1.9.4** If the ERP OEM does the implementation by itself, then the ERP OEM has to meet the qualifying requirements individually for both ERP OEM as per Clause No.1.6 above as well for the System Integrator / Implementation partners as per clause no. 1.1 to 1.5 above apart from the financial criteria as per cl. No. 1.7.

**1.9.5** In case the Authorized System Integrator of the OEM does not bid alone, the firm may also form JV/Consortium with other implementation partner. In that case, the Authorized System



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Integrator of the OEM shall be the lead partner in the consortium and shall satisfy all the Qualifying criteria (Technical & Financial) as stipulated under clause no.1.1 to 1.5 & 1.7 and other qualifications necessary for submission of bid individually.

**1.9.6** In case of Consortium / Joint-Venture, all its partners shall have a legally binding Agreement for joint and several responsibilities and should submit notarized copy of such Agreement with the Bid. The consortium agreement between the members should bind all the members in their respective roles for a period of at least seven (7) years. However, the lead partner shall be overall responsible for delivery of all the provisions of the contract till completion of the contract and shall be responsible for success of each component of the project.

**1.9.7** In the Joint-Venture/ Consortium agreement, the role of each partner, along with name of the lead partner must clearly be indicated.

**1.9.8** In no case shall the Joint-Venture/Consortium have more than 2(two) partners.

**1.9.9** The lead partner of the JV/Consortium shall be authorized and his authorization shall be evidenced by submitting a Power of Attorney signed by legally authorized signatory(s) of both the partner of the bidding Consortium.

**1.9.10** The lead partner shall be authorized by Joint-Venture/Consortium to incur liabilities and receive instructions for and on behalf of the Joint-Venture/Consortium, and the entire execution of the contract, including payments, shall be done exclusively with the lead partner.

**2.** Interested bidders who fulfill the qualifying requirements may download the bid documents from <http://neepco.abcprocure.com> with effect from 06/03/2015 on vendor registration as detailed below

### **3. Portal Registration:**

The bidders intending to participate in the e-tendering and to download the detailed bid document have to register themselves in the portal <https://neepco.abcprocure.com> . Relevant information about the bidder required during the registration is available in the portal.

### **4. Vendor registration fee:**

The fees for Vendor Registration in the portal is INR **3000.00**(Rupees three thousand) only per year. (Non refundable)

Bidders after registration in the portal shall submit the proof of payment to NEEPCO at the e-mail id provided below to advise the service provider to approve the vendor. The vendors already



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registered and approved and participating in the tender shall have to ensure that their registration in the portal is maintained valid in the portal till the completion of the entire bidding process.

### 5. Procedure for payment of registration fee and bid fee:

Bidders shall make payment of vendor registration fee and bid fee at the following Account:

Name of account : E Procurement Account, NEEPCO Ltd.,  
Account No : 913020005982636 (Axis Bank, Shillong)  
IFS Code : UTIB0000270

### 6. Bidders shall clearly indicate the head against which payment has been made at the above account in the following format:

(i) ...../NIB No .....dated ...../Registration fee  
(Name of bidder)

(ii) ...../NIB No .....dated ...../Bid fee  
(Name of bidder)

### 7. For any clarification related to e-procurement, bidders are requested to contact:-

Phone No : 09436704138/ 09436704369

e-mail ID : [contract\\_neepco@yahoo.com](mailto:contract_neepco@yahoo.com), [munindas@neepco.gov.in/](mailto:munindas@neepco.gov.in)  
[rramaswami@neepco.gov.in](mailto:rramaswami@neepco.gov.in)

Bidders may also contact e-Procurement Technologies Ltd. (Service Provider) having the following contact details:

#### **e-Procurement Technologies Ltd**

A - 201-208, Wall Street - II / Opp. Orient Club

Nr. Gujarat College / Ellisbridge

Ahmedabad - 380015.

Gujarat, India

Tel : +91-79-40016802 - 77

Cell:+91-9374519754 | 9377988119 |.

### 8. The contract shall be under the Integrity Pact. The name and address of the Independent External Monitors are as under.



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Name	Address
1. Sri S.K.Purkayastha, IAS(Retd)	Avani Regency, Flat No. 2201, 1 Radha Govindanath Sarani, Toli Ganj, Kolkata- 700033, Mobile No. 9873398303

Two original copies of Integrity Pact (duly signed by authorized signatory who signs the bid) as per the format provided in the bid document shall be submitted. Offer submitted without this pact shall be rejected. One original copy of the Pact, duly signed by the Principal, shall be returned to the Bidder immediately after opening of the Techno-Commercial Bids

### 9. Submission and opening of Bids:

- 9.1 Bidders shall prepare and submit their bids in the electronic form in <https://neepco.abcprocure.com>. Online bidding forms will be available in the above website.
- 9.2 Bidders may view the tender opening results of techno-commercial bid in <https://neepco.abcprocure.com> by marking their presence for online tender opening.

### 10. Important Dates:

- (a) Start Date and Time for downloading of  
Bid document from <https://neepco.abcprocure.com>: **06/03/2015, 11.00 Hrs**
- (b) End date and time for downloading of bid document: **03/04/2015, 12.00 Hrs**
- (c) Last date & time for submission of online bids: **03/04/2015, 14.00 Hrs**
- (d) Date & time of online opening of bids: **03/04/2015, 16.00 Hrs**

In the event the last date specified for submission of bids and date of opening of bids is declared as a closed holiday for NEEPCO, the bids shall be submitted as per stipulated time and date, however, the date of opening of bids will be the following working day at the appointed times.

11. Bidders are requested to visit <https://neepco.abcprocure.com> and “<http://www.neepco.gov.in>” regularly for any modification/clarification of the bid document.





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- 12.** Submission of bids shall not automatically construe qualification for evaluation. The Purchaser reserves the right to reject any or all bids, or to annul the bidding process and reject all the bids, without thereby incurring any liability to the affected bidders, nor does it have any obligation to inform the bidders of the ground for such action on the part of the Purchaser.

**Sd/-**

**Executive Director  
Contracts & Procurement**