

**RELAXATION OF NORMS FOR STARTUPS AND MICRO & SMALL ENTERPRISES (MSES)  
IN PUBLIC PROCUREMENT REGARDING PRIOR EXPERIENCE- PRIOR TURNOVER  
CRITERIA.**

*In line with the Policy Circular No. 1(2)(1)/2016-MA dated 10<sup>th</sup> March, 2016 of the Ministry of Micro, Small & Medium Enterprises on “relaxation of norms for Startups and Micro & Small Enterprises in Public Procurement on Prior Experience and Prior Turnover criteria” and as per Section 2.1(5) of “Action Plan for Startupindia” announced by the Government of India in Jan 2016, the Criteria of Prior Turnover and Prior Experience are exempted for the Startups and Micro & Small Enterprises, subject to meeting of quality and technical specifications.*

In connection with above relaxation, following points may be noted:

1. The definition of “Startups” is as per the Gazette Notification of the Ministry of Commerce and Industry (Department of Industrial Policy and Promotion) dated 17<sup>th</sup> February 2016 and all other subsequent directives/guidelines thereof.

In order to be considered for relaxation in prior experience and prior turn over for Startups, Startup India recognition certificate issued by Department of Industrial Policy and Promotion (DIPP) of Ministry of Commerce & Industry is required.

For further detail on the Startups, website <http://startupindia.gov.in> may be visited.

2. MSEs may refer “*Bid Conditions for MSEs*” under [MSE & Startup](#) link for further details.

XXXXXXX